# Performance and Outcome Measurement: Strategies for Target-Setting

February 11, 2012

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### Develop a Framework for Target-Setting



Targets are short-term, rather than long-term objectives

The expectation is that targets can be met given appropriate programmatic effort and resource allocation

### Develop a Framework for Target-Setting



#### **Define the Landscape**

- 1. What factors mitigate for or against improving performance?
- 2. Are current programs population-wide or designed for high risk groups?
- 3. How much control / flexibility does the agency have over resource allocation?
- 4. Apart from the health agency, what other activities, if any, are addressing particular issues?

### Develop a Framework for Target-Setting



#### **Strategic choices:**

How will targets be linked to effort?

 Targets will reflect past and current programmatic effort

or

◆ Targets will influence future programmatic effort

### Develop a Framework for Target-Setting



#### **Strategic Choices**

How will "success" or "good performance" be defined?

♦ Meeting a target

#### or

 Making meaningful progress toward a target

### Develop a Framework for Target-Setting



#### **Strategic Choices**

Which types and sources of data will be used?

- ✓ Professional input
- ✓ Population data
- ✓ Current data
- ✓ National objectives
- ✓ Community input
- ✓ Program data
- ✓ Trend data
- ✓ Cost data

### Develop a Framework for Target-Setting



#### **Example Logic statements**

If data exist from all sources and data from all sources agree, then the target will be set as ...

If data exist from all sources but data do not agree across all sources, then the target will be set as ...

Develop a Framework for Target-Setting



#### **Example Logic statements**

If data exist from only some sources and data from those sources agree, then the target will be set as ...

If data exist from only some sources but data from those sources do not agree, then the target will be set as ...



#### **Incorporating Trend Data**

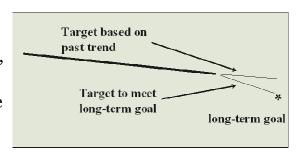
- Use the current level of an indicator
- Use the projected level of an indicator based on the continuation of the trend over time
- Use the projected level of an indicator based on altering the trend to meet a standard or goal

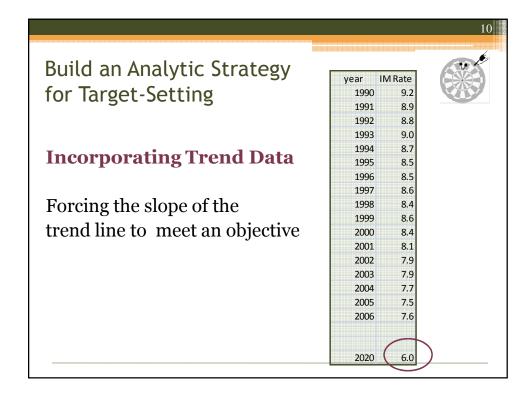
### Build an Analytic Strategy for Target-Setting



#### **Incorporating Trend Data**

Targets might be set based on continuing the recent past trend, or the slope could be "forced" to accelerate the time at which an objective will be met







#### **Incorporating Trend Data**

Since target-setting in MCH is carried out for many indicators, the analytic approach may vary depending on the pattern of current values, projected values, and distance from a longer term goal.

One indicator may currently be farther from a goal than another indicator, but may be improving more rapidly over time so that it's projected value is closer to its goal than the other indicator in the future

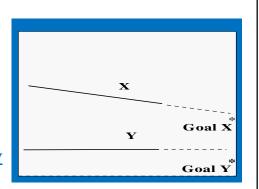




#### **Incorporating Trend Data**

Two indicators with different patterns over time and different distance from long-term goals

Assume being <u>below</u> the goal is desirable



### Build an Analytic Strategy for Target-Setting



#### **Incorporating Trend Data**

Indicator	Current Pro	ojected Ob	jective
Early PNC %	82.0 8	8.0 90	0.0
LBW %	5.7	5.7	5.0

Considering current values, early PNC % appears to be farther away from its objective; considering projected values, LBW % is farther away from its objective—early PNC % is improving over time, but LBW % is not.



#### **Incorporate Trend Data**

A grid reflecting the intersection of trend data and distance to an objective: articulate a target-setting approach for indicators in each cell.

Trend	Standard / Goal		
	Surpassed	Close	Far
Improving			
No Change			
Deteriorating			

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### Build an Analytic Strategy for Target-Setting



#### **Example Logic Statements:**

If trend data show improvement and the current value is far from the goal then targets will be set as ... else if the current value is close to the goal then targets will be set as ... else if the current value meets the goal then targets will be set as ...

If trend data show no change, then etc. If trend data show deterioration, then etc.



#### **Statistical Testing**

Could choose targets that reflect a statistically significant change from the current value of the indicator.

Statistical testing is sensitive to sample size, so this may not be appropriate

Build an Analytic Strategy for Target-Setting



#### Stratification, Means, Medians, and "Pared" Means

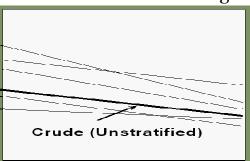
Will group differences be used in target-setting?

- · Crude (unstratified)?
- Stratified by medical risk status?
- Stratified by geography?
- Stratified by race/ethnicity?
- Stratified by income?
- Stratified by income and geography?
  - Etc., etc., etc.?



#### Stratification, Means, Medians, and "Pared" Means

One indicator with different patterns over time and different current values across groups



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### Build an Analytic Strategy for Target-Setting



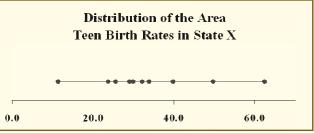
#### Stratification, Means, Medians, and "Pared" Means

- Separate, stratum-specific targets
- Overall target based on stratum-specific targets
- Mean of stratum-specific values
- Median of stratum-specific values
- Pared means—overall mean, mean of the "best"
   10%, 50%, 75% of the population



#### Stratification, Means, Medians, and "Pared" Means

With many strata, the range in the indicator values and the shape of the distribution will influence the choice of targets.



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### Build an Analytic Strategy for Target-Setting



#### Stratification, Means, Medians, and "Pared" Means

With few strata, it may be reasonable to choose the value of the "best" stratum as the target if that stratum includes a large proportion of the population at risk.



#### **Example Logic Statements:**

If current values vary across groups then targets will be set as...

If trends over time vary across groups then targets will be set as...

### Build an Analytic Strategy for Target-Setting



If stratification is used, how will data availability and small numbers be addressed?

- Collapsing strata?
- Indirect standardization?
- Synthetic estimation?



#### **Example Logic Statements**

If numbers are small within strata then multiple years of data will be combined...

or

then national rates will be applied to create SMRs...

If small area data is not available then synthetic estimates may be used...

or

then a proxy variable will be used...

### Example Approaches for Target-Setting



#### **National Performance Measure 8**

Birth rate (per 1,000) for teens aged 15-17 years.

Possible Targets Crude, Unstratified Data

State	# Females 15-17	# Births	Teen Birth Rate per 1,000
X	16,556	622	37.6

### Example Approaches for Target-Setting



#### **National Performance Measure 8**

**Possible Targets** 

1. No Change

2. % Decrease according to past trend Assume an average annual decrease of 2%

Target = 
$$(\% \text{ chge} \times \text{CurrVal}) + \text{CurrVal}$$
  
Target =  $(-0.02 \times 37.6) + 37.6$   
=  $36.8$ 

### Example Approaches for Target-Setting



#### **National Performance Measure 8**

**Possible Targets** 

3. % Decrease to meet a long-term goal Assume the goal is 30 per 1,000 in 5 years

$$\frac{30.0 - 37.6}{\frac{37.6}{5}} = -0.04$$

Target = 
$$(-0.04 \times 37.6) + 37.6$$

$$= 36$$

### Example Approaches for Target-Setting



#### **National Performance Measure 8**

**Possible Targets** 

4. Statistically significant decrease:
Set a z-test to 1.96

$$\frac{\text{Target - Current Value}}{\sqrt{\frac{\text{Target + Current Value}}{\text{Population at Risk}}}} \ge 1.96$$

$$\frac{\text{Target - 37.6}}{\sqrt{\frac{\text{Target + 37.6}}{16,556}}} \ge 1.96$$

Target = 33.5

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### Example Approaches for Target-Setting



National	County	#Females 15-17	#Births	Teen Birth Rate per 1,000
Performance	A	793	9	11.3
Measure 8	В	2,785	66	23.7
	C	859	22	25.6
Possible Targets	D	2,205	64	29.0
rossible rangets	E	1,338	40	29.9
	F	994	32	32.2
	G	708	24	33.9
Stratified by Area	H	2,664	106	39.8
Stratified by Area	I	302	15	49.7
	J	3,908	244	62.4
	State	16,556	622	37.6

#### **Example Approaches** for Target-Setting



#### **National Performance Measure 8**

Possible Targets: Stratified by Area

#### **Not Considering Sample Size (unweighted)**

- Mean of the rates 5. 33.8
- Median of the rates 6. 31.0

#### **Considering Sample Size (weighted)**

- Overall rate for Areas A-F 7. 50% of female teens 26.0
- Overall rate for Areas A-I 8. 75% of female teens 29.9

#### **Example Approaches** for Target-Setting



#### **National Performance Measure 8**

Possible Targets: Stratified by Area

8. Overall Rate for Areas A-I Rate for 75% of Female Teens in State X

$$\frac{9+66+22+64+40+32+24+106+15}{793+2,785+859+2,205+1,338+}$$
$$994+708+2,664+302$$

$$=\frac{378}{12.648} \cong 29.9 \text{ per } 1,000$$



### Example Approaches for Target-Setting



#### **National Performance Measure 8**

Possible Targets: Stratified by Poverty Status

Poverty	#Females	#Births	<b>Teen Birth Rate</b>
Status	15-17		per 1,000
Yes	2,533	148	58.4
No	14,023	474	33.8
State	16,556	622	37.6

% of teens 15-17 below the poverty level:  $\frac{2,533}{16,556} \times 100 \cong 15$ 

# Example Approaches for Target-Setting



#### **National Performance Measure 8**

Possible Targets: Stratified by Poverty Status

9. The value for the "best" stratum—female teens at or above the poverty level—85% of all female teens aged 15-17 33.8 ←

### Example Approaches for Target-Setting



#### **National Performance Measure 8**

Possible Targets: Stratified by Poverty Status

10. Stratum-Specific and Weighted Overall Targets

Target<sub>Poverty</sub> = 
$$(-0.10 \times 58.4) + 58.4 = 52.6$$
  
Target<sub>No Poverty</sub> =  $(-0.02 \times 33.8) + 33.8 = 33.1$ 

Then the overall target is the weighted average of the stratum specific targets:

 $Target_{Overall} = 0.15 \times 52.6 + 0.85 \times 33.1 = 36.0$ 

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## Example Approaches for Target-Setting



#### **National Performance Measure 8**

Which should be the annual target?

Unstratified:	1. No Change	37.6
	2. 2% decrease	36.8
	3. 4% decrease	36.1
	4. Statistical significance	33.5
Stratified	5. Mean of the rates	33.8
by Area:	6. Median of the rates	31.0
	7. Overall rate for "best" 50%	26.0
	8. Overall rate for "best" 75%	29.9
Stratified	9. Rate for "best" stratum	33.8
by Poverty:	10. Weighted Rate (10% & 2% change)	36.0

### Final Comments on Target Setting



- Many different stratification schemes could be used. Each will give rise to another set of possible targets.
- Other numerical approaches, such as regression modeling, can be used as well. (regression is an extension of a stratified approach)
- The conceptual framework which was developed first must be brought to bear in making final choices for targets.

### Final Comments on Target Setting



Each performance measure and outcome indicator may require a different approach.

Each may exhibit different patterns of change and disparity, both in magnitude and kind.

### Final Comments on Target Setting



When setting targets for more than one indicator, the relative performance across indicators may influence the target setting process.

For example, you may want to set more challenging targets for indicators farther from a long term goal as an added incentive to make that issue a programmatic priority.

### Final Comments on Target Setting



The target-setting process can inform priority-setting. For example, if you use trend data to identify when indicators will meet longer term standards, you can then compare across indicators

Example: Indicator #1 -- 2019 Indicator #2 -- 2012

Indicator #3 – 2013

For this example, priority might be given to improving indicator #1 (assuming other factors have been taken into account)

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### Final Comments on Target Setting



Returning to the grid for developing target-setting strategies—a scoring scheme or index could be imposed on the cells of the grid to help inform priority-setting.

Trend	Standard / Goal		
	Surpassed	Close	Far
Improving			
No Change			
Deteriorating			

## Final Comments on Target Setting



For short-term targets, we want to identify values that are attainable, but still challenge us to critically evaluate programmatic and budgetary decisions.